

Exhibit A Core Proficiency Tasks and Pricing

Note: The priority of deliverables are in numeric order only with multiple deliverables working concurrently.

		Pop. Count (< 50k)		Pop. Count (50k - 100k)		Pop. Count (100k - 400k)		Pop. Count (> 400k)		
Task	Deliverable #	Deliverable	Amount	Task Total	Amount	Task Total	Amount	Task Total	Amount	Task Total
TASK 1: Asset Mapping Analysis	1.1	Identify & Inventory Current Assets*	\$24,245		\$32,328		\$40,410		\$55,387	
	1.2	Provider Broadband Survey	\$18,857		\$25,144		\$31,430		\$43,079	
	1.3	Gap Analysis	\$10,775		\$14,368		\$17,960		\$24,617	
Task Totals:				\$53,877		\$71,840		\$89,800		\$123,083
TASK 2: Ordinance Review & Recommendations	2.1	Ordinance Review	\$14,974		\$19,965		\$24,956		\$34,206	
	2.2	Ordinance Recommendations	\$8,063		\$10,750		\$13,438		\$18,419	
Task Totals:				\$23,037		\$30,715		\$38,394		\$52,625
TASK 3: Design Standards Review & Recommendations	3.1	Design Standards Review	\$12,570		\$16,760		\$20,950		\$28,715	
	3.2	Design Standards Recommendations	\$6,769		\$9,025		\$11,281		\$15,462	
Task Totals:				\$19,339		\$25,785		\$32,231		\$44,177
TASK 4: Best Practices Review & Recommendations	4.1	Best Practices Review	\$9,492		\$12,657		\$15,821		\$21,685	
	4.2	Best Practices Recommendations	\$5,111		\$6,815		\$8,519		\$11,676	
Task Totals:				\$14,604		\$19,472		\$24,340		\$33,361

* This pricing only applies to available asset data in an acceptable digital format for uploading into mapping platform. Any manual data collection will be subject to an additional fee outlined in the pricing matrix below.

Additional Contract Services

Note: Manual data collection of ROW assets and integration into digital format for platform inclusion				(A) Position only (Accuracy 3-6m)	(B) Position only (Accuracy 1m)	(C) Position & Measurement (Position Accuracy <50cm, Laser measurement accuracy +/- 4cm)	
Task	Deliverable #	Deliverable	Amount	Amount	Amount	Amount	
TASK 1.1: Manual Data Collection (Price/Mile calcs)*	PM1	Streetlights only	\$123.27		\$185.65		\$223.08
	PM2	Easy Identified Assets	\$123.27		\$185.65		\$223.08
	PM3	Complex Assets	\$185.65		\$215.36		\$267.34
TASK 1.1: Manual Data Collection (Price/Asset calcs)*	PA1	Streetlights only	\$5.19		\$7.81		\$9.39
	PA2	Easy Identified Assets	\$5.19		\$7.81		\$9.39
	PA3	Complex Assets	\$7.81		\$9.06		\$11.25

* The level of detail in the data collection is dependent upon the information requested by the Member agency. "Easy Identified Assets" are ones that can be inputted into the artificial intelligence ("AI") software with little to no variation amongst all the assets, including (but not limited to) dimensions, shapes, sizes, heights, etc. "Complex Assets" are ones that have many variations amongst the assets, including (but not limited to) dimensions, shapes, sizes, heights, etc., in which it will require extensive AI software training to capture these assets during data collection. The minimum asset collection size is 10,000 data points. It is assumed that the asset data is within 30m of the ROW for accurate collection. If this distance is larger than 30m, then manual SME data collection will be required for an additional fee and added to the final invoice.

Exhibit B - Fixed Fee Pricing Option

Fixed-fee Implementation Tasks and Pricing

Note: The priority of deliverables are in numeric order only with multiple deliverables working concurrently.

Site Count (< 500)

Site Count (500 - 1,000)

Site Count (> 1,000)

Task	Deliverable #	Deliverable	Amount	Task Total	Amount	Task Total	Amount	Task Total	
TASK 100: Finalize and Implement Automated Workflow	105	Finalization of Automated Workflow	\$27,150		\$27,150		\$27,150		
	110	Develop Two Backup Processes	\$18,099		\$18,099		\$18,099		
	115	Develop Training Protocols for Workflow & Redundant Processes.	\$36,204		\$36,204		\$36,204		
	120	Testing/Verification of Each Workflow Process and Contingent Processes.	\$18,099		\$18,099		\$18,099		
	125	Finalize and Publish Policy	\$22,626		\$22,626		\$22,626		
Task Totals:				\$122,179		\$122,179		\$122,179	
TASK 200: Complete Data Audit, Update, and Validation and Create and Implement Data Security, Interconnection, and Management Protocols and Procedures	205	Interconnection/API	\$54,301		\$54,301		\$54,301		
	210	Data Collection and Update	\$57,448		\$95,747		\$134,045		
	215	Data Validation	\$18,099		\$18,099		\$18,099		
	220	Data Management and Security Policy	\$9,051		\$9,051		\$9,051		
	225	Finalize and Publish Policy	\$9,051		\$9,051		\$9,051		
Task Totals:				\$147,950		\$186,248		\$224,547	
TASK 300: Create and Implement Customized Platform Based Program Review Tools	305	Establish Metrics and Benchmarks	\$18,099		\$18,099		\$18,099		
	310	Instant Dashboard Creation	\$29,412		\$29,412		\$29,412		
	315	Standard Report Templates	\$18,099		\$18,099		\$18,099		
	320	Standard Weekly Report Templates	\$18,099		\$18,099		\$18,099		
	325	Standard Quarterly Report Templates	\$18,099		\$18,099		\$18,099		
	330	Standard Annual Report Templates	\$18,099		\$18,099		\$18,099		
Task Totals:				\$119,909		\$119,909		\$119,909	
TASK 400: Provide On-Going Platform Access and Maintenance, Program Wide Training, and 24/7 Monitoring and Support	405	Maintain and Provide Constant Access	\$28,100		\$28,100		\$28,100		
	410	Optimize/Update Platform	\$12,248		\$20,413		\$28,578		
	415	Expand Platform Use	\$10,860		\$18,099		\$25,339		
	420	Platform Training and Support	\$27,102		\$27,102		\$27,102		
	425	Provide 24/7 Platform Monitoring and Support	\$64,128		\$64,128		\$64,128		
	430	Platform and Data Security	\$50,159		\$50,159		\$50,159		
Task Totals:				\$192,595		\$208,000		\$223,405	
Implementation Task Totals:					\$582,633		\$636,336		\$690,040

Program Management Functions (during a 5-yr engagement per site count)

Note: The priority of deliverables are in numeric order only with multiple deliverables working concurrently.

Site Count (< 500)

Site Count (500 - 1,000)

Site Count (> 1,000)

Task	Deliverable #	Deliverable	Amount	Task Total	Amount	Task Total	Amount	Task Total
	505	Finalize Draft MLA	\$18,100		\$18,100		\$18,100	
	510	Customize Licensee Conversion Plan	\$18,100		\$18,100		\$18,100	
	515	Coordinate Licensee Conversions	\$9,050		\$9,050		\$9,050	

Task	Deliverable #	Deliverable	Amount	Task Total	Amount	Task Total	Amount	Task Total
TASK 500: Finalization, Negotiation, and Execution of New MLA for All Licensees	520	Negotiate/Coordinate MLA Conversion	\$11,313		\$11,313		\$11,313	
	525	Coordinate Execution	\$18,100		\$18,100		\$18,100	
	530	Document Storage Protocols	\$4,525		\$4,525		\$4,525	
	535	Licensee Set Up in Platform	\$18,100		\$18,100		\$18,100	
	540	Create Templates and Management Tools	\$9,050		\$9,050		\$9,050	
	545	Finalize and Publish Policy	\$18,100		\$18,100		\$18,100	
Task Totals:				\$124,438	\$124,438	\$124,438	\$124,438	\$124,438
TASK 600: Develop and Adopt Initial Feasibility Application Form, Processing Protocols, and PW Mobile Data Entry	605	Finalize Feasibility Form	\$36,200		\$36,200		\$36,200	
	610	Business Licensing Initial Approval Process	\$10,860		\$18,100		\$25,340	
	615	Mobile PW Data Entry	\$10,860		\$18,100		\$25,340	
	620	Acceptance of On-Line Processing	\$9,050		\$9,050		\$9,050	
	625	Paper Application Policy	\$18,100		\$18,100		\$18,100	
	630	Finalize and Publish Policy	\$18,100		\$18,100		\$18,100	
Task Totals:				\$103,170	\$117,650	\$117,650	\$132,130	\$132,130
TASK 700: Create, Adopt, and Manage a Site-By-Site Remediation Plan for All Existing Sites	705	Remediation Plan Creation	\$141,633		\$141,633		\$141,633	
	710	Review of Existing Applications	\$10,500		\$17,500		\$24,500	
	715	Licensee Notification	\$6,250		\$6,250		\$6,250	
	720	Application Resolution	\$5,725		\$5,725		\$5,725	
	725	Remediation Plan Approval	\$28,281		\$28,281		\$28,281	
	730	Remediation Plan Coordination	\$28,281		\$28,281		\$28,281	
	735	Remediation Plan Compliance	\$78,750		\$78,750		\$78,750	
	740	Remediation Fee Assessment and Management	\$18,100		\$18,100		\$18,100	
Task Totals:				\$317,520	\$324,520	\$324,520	\$331,520	\$331,520
TASK 800: Relocation Management	805	Cut-Over Plan	\$17,213		\$28,688		\$40,163	
	810	Temporary Site Coordination	\$12,150		\$20,250		\$28,350	
	815	Cut-Over Management	\$24,300		\$40,500		\$56,700	
Task Totals:				\$53,663	\$89,438	\$89,438	\$125,213	\$125,213
TASK 900:	905	Finalize Draft SLA	\$18,100		\$18,100		\$18,100	
	910	SLA Creation Process	\$27,150		\$27,150		\$27,150	
	915	Execution Protocol	\$18,100		\$18,100		\$18,100	

Task	Deliverable #	Deliverable	Amount	Task Total	Amount	Task Total	Amount	Task Total
TASK 900: Individual SLA Form Creation and Adoption of Execution, Document Processing Policies, and Auditing Procedures	920	Document Distribution	\$9,050		\$9,050		\$9,050	
	925	Document Storage Protocols	\$6,788		\$6,788		\$6,788	
	930	Coordination into Platform	\$8,145		\$13,575		\$19,005	
	935	SLA Commencement Policy	\$18,100		\$18,100		\$18,100	
	940	SLA Fee Reconciliation Policy	\$18,100		\$18,100		\$18,100	
	945	Finalize and Publish Policy	\$9,050		\$9,050		\$9,050	
Task Totals:				\$132,583		\$138,013		\$143,443
TASK 1000: Establish and Maintain Licensee Relations	1005	Policy/Procedure	\$22,875		\$22,875		\$22,875	
	1010	Tracking	\$6,000		\$6,000		\$6,000	
	1015	Finalize and Publish Policy	\$7,325		\$7,325		\$7,325	
Task Totals:				\$36,200		\$36,200		\$36,200
TASK 1100: Creation of Program Guide, Work Aids, Practical Guides, and Program Wide Training	1105	Review and Amend (if needed)	\$18,100		\$18,100		\$18,100	
	1110	Creation of a Practical Guide	\$54,300		\$54,300		\$54,300	
	1115	Education, POC, and Technical Guidance	\$52,490		\$52,490		\$52,490	
Task Totals:				\$124,890		\$124,890		\$124,890
TASK 1200: State and Federal Legislative & Regulatory Monitoring and Opposition	1205	Develop State Legislative Strategy	\$11,250		\$11,250		\$11,250	
	1210	Develop Framework for Fed Legislative and Regulatory Changes	\$11,251		\$11,251		\$11,251	
Task Totals:				\$22,501		\$22,501		\$22,501
TASK 1300: Create Licensee Installation and Annual Inspection Program	1305	Development and Adoption of Inspection Procedures	\$21,720		\$36,200		\$50,680	
	1310	Draft and Publish Templates and Checklists	\$36,200		\$36,200		\$36,200	
	1315	Implement into Workflow	\$21,720		\$36,200		\$50,680	
Task Totals:				\$79,640		\$108,600		\$137,560
TASK 1400: Annual Site Inspections	1400	Annual Site Inspections (\$ per site)	\$300		\$250		\$200	
On-going Program Management Functions totals *:				\$994,604		\$1,086,249		\$1,177,894
Grand totals *:				\$1,577,236		\$1,722,585		\$1,867,933

* not including annual site inspections